



KONE ELEVATORS & ESCALATORS

AN OMNIA PARTNERS® SUPPLIER

Skip the RFP
with pre-negotiated rates
and terms, and save time

Stay on budget
with negotiated
billing rates

Maintain control
with flexible &
transparent service



CUT TIME AND COSTS — NOT CORNERS

Get industry-leading vertical transportation without the RFP

Your dedicated partner

KONE is proud to be a designated OMNIA Partners supplier for elevator and escalator maintenance, repair, modernization and new construction.

Simplified process

Utilizing the OMNIA Partners process, there's no need for an RFP.

Negotiated billing rates

Your contract is pre-negotiated with exclusive rates available only to participants of OMNIA Partners.

You maintain control

Agency remains in full control of the purchasing process and supplier selection.

Flexible contract duration

With a base contract of 6 years with five (5) 1-year options, it will provide you with the confidence, support and benefits of a trusted partner.

Peace of mind

As the leading government purchasing cooperative, OMNIA Partners holds suppliers like KONE to high standards of quality and reliability.

WHY KONE?



SERVICE TRANSPARENCY

With KONE Care, you get real time updates on the go and an intuitive online dashboard to help you stay up to date and code compliant.



INDUSTRY-LEADING TECHNOLOGY

From predictive maintenance with KONE 24/7 Connected Services to sophisticated life cycle asset management, we'll help you stay one step ahead.



WE'VE GOT YOUR BACK

We hold extensive expertise across all makes of elevators and escalators, combined with a 24/7/365 North American call center to handle your service needs.



MODERNIZATION SOLUTIONS

KONE helps extend equipment life with targeted upgrades that improve safety, performance, and energy efficiency—bringing older systems up to modern standards with minimal disruption.

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